



BROKERS • COLONIAL • DONAHOE

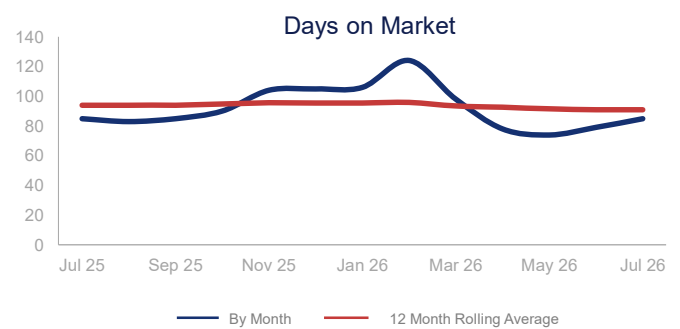
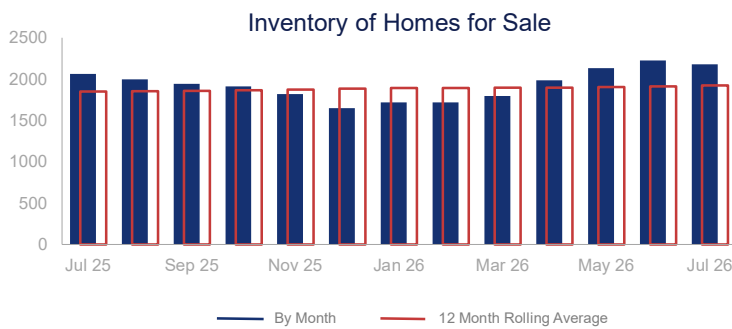
Market Report | July 2026

HAYS COUNTY

Highlights:

- Median Sales Price is up 1.9% over a 12 month rolling average and up 1.3% from the same month last year.
- Inventory of Homes for Sale is up 4.0% over a 12 month rolling average and up 5.8% from the same month last year.
- Closed Sales are down 11.5% over a 12 month rolling average and down 11.3% from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	-18.4%	-10.7%	-2.0%
Same Month Last Year	-9.2%	-11.3%	5.8%



	July 2025		July 2026	+ / -	12 Month Avg	+ / -
New Listings	620		563	-9.2%	564	-8.2%
Closed Sales	425		377	-11.3%	374	-11.5%
Median Sales Price	\$360,475		\$365,000	1.3%	\$377,266	1.9%
Average Sales Price	\$478,890		\$492,699	2.9%	\$490,267	4.2%
List to Sale Price Ratio	93.0%		95.5%	2.7%	92.8%	-6.7%
Days on Market	85		85	0.0%	91	-3.1%
Inventory of Homes for Sale	2059		2179	5.8%	1921	4.0%
Months Supply of Inventory	4.8		5.8	20.8%	5.2	21.2%

