



BROKERS • COLONIAL • DONAHOE

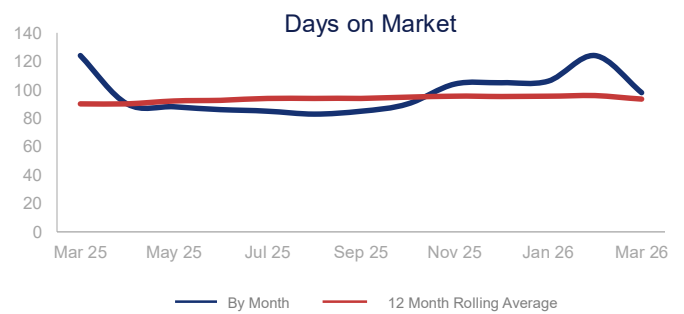
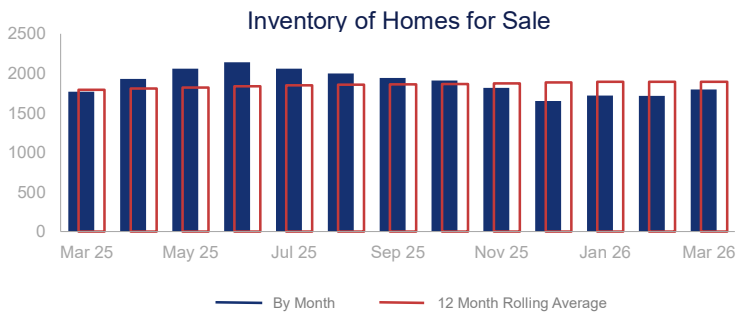
## Market Report | March 2026

### HAYS COUNTY

#### Highlights:

- Median Sales Price is down 0.5% over a 12 month rolling average and down 0.3% from the same month last year.
- Inventory of Homes for Sale is up 5.7% over a 12 month rolling average and up 1.4% from the same month last year.
- Days on Market is up 3.8% over a 12 month rolling average but down 21.0% from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	<b>24.7%</b>	<b>32.2%</b>	<b>4.7%</b>
Same Month Last Year	<b>-2.0%</b>	<b>-14.6%</b>	<b>1.4%</b>



	March 2025		March 2026	+ / -	12 Month Avg	+ / -
New Listings	705		<b>691</b>	-2.0%	<b>583</b>	-0.9%
Closed Sales	438		<b>374</b>	-14.6%	<b>401</b>	-4.6%
Median Sales Price	\$384,945		<b>\$383,745</b>	-0.3%	<b>\$372,787</b>	-0.5%
Average Sales Price	\$495,875		<b>\$482,086</b>	-2.8%	<b>\$484,094</b>	2.1%
List to Sale Price Ratio	93.0%		<b>93.0%</b>	0.0%	<b>93.0%</b>	-6.4%
Days on Market	124		<b>98</b>	-21.0%	<b>93</b>	3.8%
Inventory of Homes for Sale	1770		<b>1794</b>	1.4%	<b>1893</b>	5.7%
Months Supply of Inventory	4.0		<b>4.8</b>	20.0%	<b>4.9</b>	9.4%

#### % Change in Median Price

