



BROKERS • COLONIAL • DONAHOE

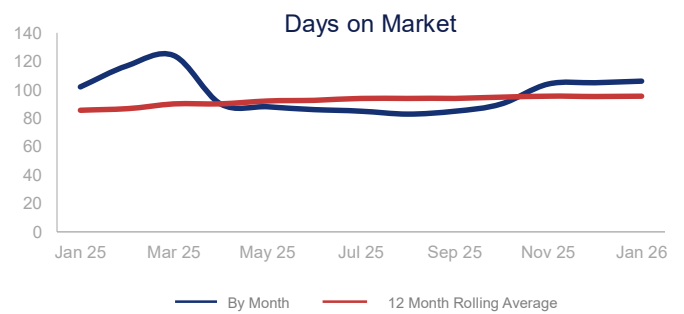
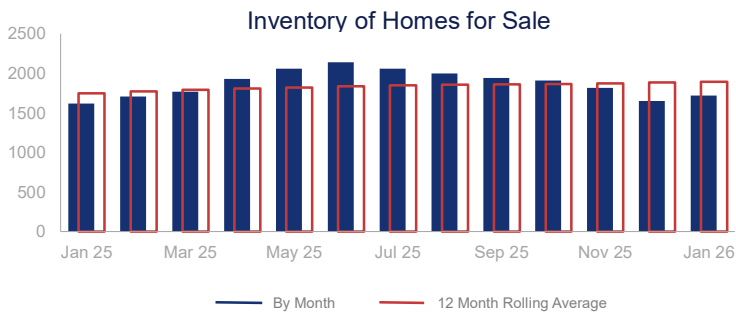
## Market Report | January 2026

### HAYS COUNTY

#### Highlights:

- Median Sales Price is down 0.8% over a 12 month rolling average and down 5.8% from the same month last year.
- Inventory of Homes for Sale is up 8.3% over a 12 month rolling average and up 6.0% from the same month last year.
- Closed Sales are down 3.1% over a 12 month rolling average and down 13.2% from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	<b>43.3%</b>	<b>-28.5%</b>	<b>4.0%</b>
Same Month Last Year	<b>-13.3%</b>	<b>-13.2%</b>	<b>6.0%</b>



	January 2025		January 2026	+ / -	12 Month Avg	+ / -
New Listings	588		<b>510</b>	-13.3%	<b>587</b>	3.5%
Closed Sales	326		<b>283</b>	-13.2%	<b>408</b>	-3.1%
Median Sales Price	\$358,000		<b>\$337,250</b>	-5.8%	<b>\$373,093</b>	-0.8%
Average Sales Price	\$427,834		<b>\$444,299</b>	3.8%	<b>\$484,220</b>	1.8%
List to Sale Price Ratio	92.0%		<b>92.0%</b>	0.0%	<b>93.0%</b>	-6.1%
Days on Market	102		<b>106</b>	3.9%	<b>96</b>	11.6%
Inventory of Homes for Sale	1618		<b>1715</b>	6.0%	<b>1891</b>	8.3%
Months Supply of Inventory	3.9		<b>6.1</b>	56.4%	<b>4.6</b>	3.5%

#### % Change in Median Price

