

Market Report | December 2025

HAYS COUNTY

Highlights:

- Median Sales Price is down 0.8% over a 12 month rolling average but up 0.1% from the same month last year.
- Inventory of Homes for Sale is up 9.4% over a 12 month rolling average and up 8.5% from the same month last year.
- List to Sales Price is down 6.0% over a 12 month rolling average and down 1.1% from the same month last year.

| | Change in New Listings | Change in Closed Sales | Change in Inventory |
|----------------------|------------------------|------------------------|---------------------|
| Last Month | -11.4% | 24.9% | -9.3% |
| Same Month Last Year | -7.5% | -5.0% | 8.5% |



| | December 2024 | December 2025 | + / - | 12 Month Avg | + / - |
|-----------------------------|---------------|---------------|-------|--------------|-------|
| New Listings | 385 | 356 | -7.5% | 594 | 6.8% |
| Closed Sales | 417 | 396 | -5.0% | 411 | -1.5% |
| Median Sales Price | \$390,246 | \$390,495 | 0.1% | \$374,152 | -0.8% |
| Average Sales Price | \$479,359 | \$479,949 | 0.1% | \$482,785 | 0.9% |
| List to Sale Price Ratio | 91.0% | 90.0% | -1.1% | 93.0% | -6.0% |
| Days on Market | 107 | 105 | -1.9% | 95 | 12.9% |
| Inventory of Homes for Sale | 1520 | 1649 | 8.5% | 1883 | 9.4% |
| Months Supply of Inventory | 3.7 | 4.2 | 13.2% | 4.5 | 0.2% |

% Change in Median Price

