



BROKERS • COLONIAL • DONAHOE

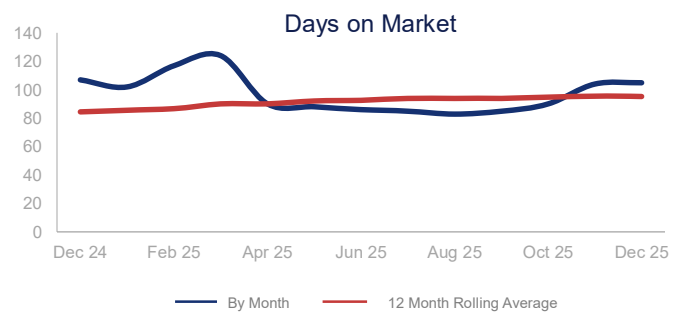
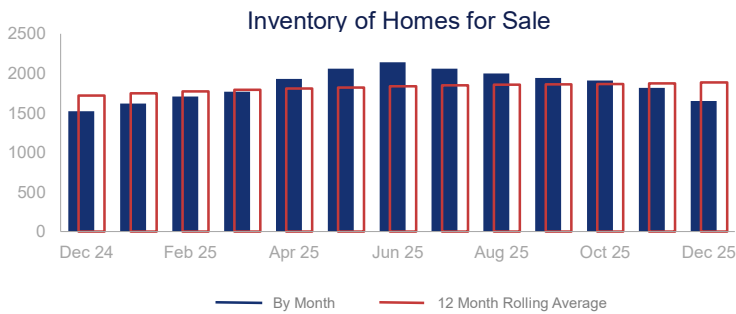
Market Report | December 2025

HAYS COUNTY

Highlights:

- Median Sales Price is down 0.8% over a 12 month rolling average but up 0.1% from the same month last year.
- Inventory of Homes for Sale is up 9.4% over a 12 month rolling average and up 8.5% from the same month last year.
- List to Sales Price is down 6.0% over a 12 month rolling average and down 1.1% from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	-11.4%	24.9%	-9.3%
Same Month Last Year	-7.5%	-5.0%	8.5%



	December 2024		December 2025	+ / -	12 Month Avg	+ / -
New Listings	385		356	-7.5%	594	6.8%
Closed Sales	417		396	-5.0%	411	-1.5%
Median Sales Price	\$390,246		\$390,495	0.1%	\$374,152	-0.8%
Average Sales Price	\$479,359		\$479,949	0.1%	\$482,785	0.9%
List to Sale Price Ratio	91.0%		90.0%	-1.1%	93.0%	-6.0%
Days on Market	107		105	-1.9%	95	12.9%
Inventory of Homes for Sale	1520		1649	8.5%	1883	9.4%
Months Supply of Inventory	3.7		4.2	13.2%	4.5	0.2%

% Change in Median Price

