



BROKERS • COLONIAL • DONAHOE

Market Report | October 2025

HAYS COUNTY

Highlights:

- Median Sales Price is down 1.5% over a 12 month rolling average but up 13.0% from the same month last year.
- Inventory of Homes for Sale is up 10.9% over a 12 month rolling average and up 5.0% from the same month last year.
- Days on Market is up 14.4% over a 12 month rolling average and up 13.9% from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	8.2%	-22.2%	-1.4%
Same Month Last Year	-4.6%	-7.6%	5.0%



	October 2024		October 2025	+ / -	12 Month Avg	+ / -
New Listings	539		514	-4.6%	607	12.4%
Closed Sales	383		354	-7.6%	422	3.1%
Median Sales Price	\$350,472		\$396,000	13.0%	\$372,956	-1.5%
Average Sales Price	\$431,831		\$508,896	17.8%	\$476,620	-0.4%
List to Sale Price Ratio	93.0%		93.0%	0.0%	93.1%	-5.8%
Days on Market	79		90	13.9%	95	14.4%
Inventory of Homes for Sale	1820		1911	5.0%	1866	10.9%
Months Supply of Inventory	4.5		5.4	18.9%	4.3	-2.5%

% Change in Median Price

