



BROKERS • COLONIAL • DONAHOE

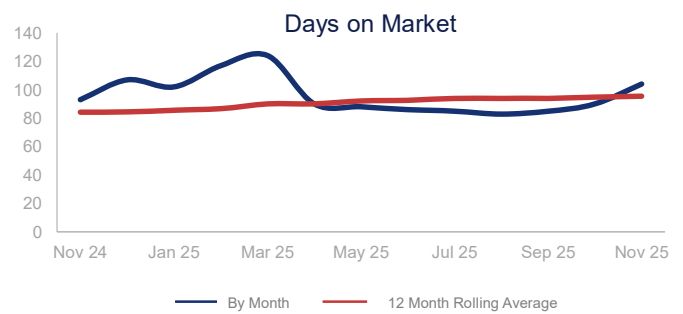
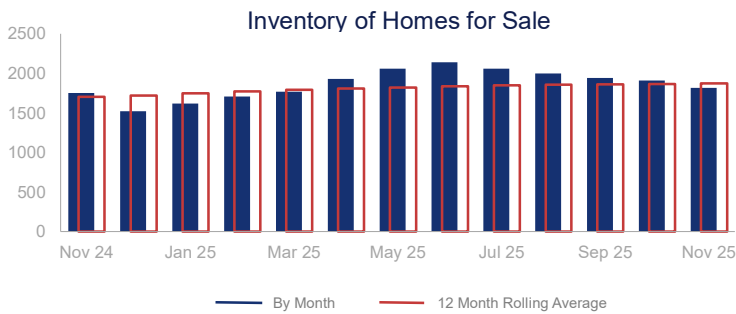
Market Report | November 2025

HAYS COUNTY

Highlights:

- Median Sales Price is down 0.9% over a 12 month rolling average but up 4.2% from the same month last year.
- Inventory of Homes for Sale is up 9.9% over a 12 month rolling average and up 3.8% from the same month last year.
- Days on Market is up 13.6% over a 12 month rolling average and up 11.8% from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	-21.8%	-10.5%	-4.9%
Same Month Last Year	-25.1%	-25.6%	3.8%



	November 2024		November 2025	+ / -	12 Month Avg	+ / -
New Listings	537		402	-25.1%	596	8.4%
Closed Sales	426		317	-25.6%	413	0.0%
Median Sales Price	\$360,000		\$375,000	4.2%	\$374,200	-0.9%
Average Sales Price	\$448,840		\$534,712	19.1%	\$482,723	0.9%
List to Sale Price Ratio	92.0%		91.0%	-1.1%	93.1%	-5.9%
Days on Market	93		104	11.8%	96	13.6%
Inventory of Homes for Sale	1752		1818	3.8%	1872	9.9%
Months Supply of Inventory	4.3		5.7	31.6%	4.4	-0.5%

% Change in Median Price

