



BROKERS • COLONIAL • DONAHOE

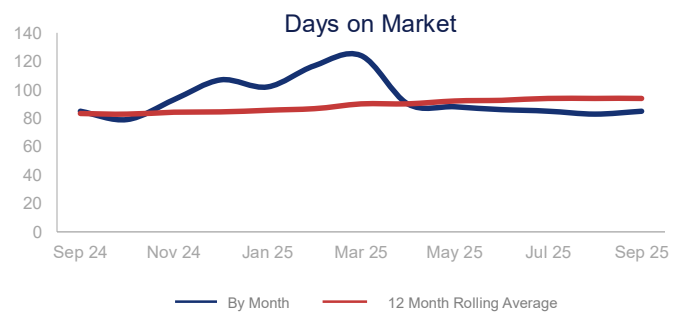
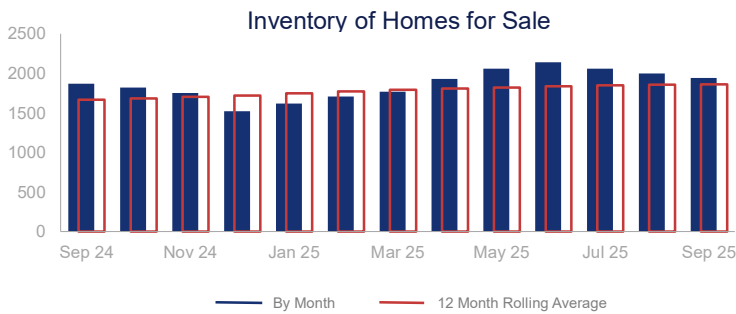
Market Report | September 2025

HAYS COUNTY

Highlights:

- Median Sales Price is down 2.8% over a 12 month rolling average and down 0.8% from the same month last year.
- Inventory of Homes for Sale is up 11.7% over a 12 month rolling average and up 3.7% from the same month last year.
- List to Sales Price is down 5.8% over a 12 month rolling average and even from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	-12.2%	-1.5%	-3.0%
Same Month Last Year	-6.7%	9.9%	3.7%



	September 2024		September 2025	+ / -	12 Month Avg	+ / -
New Listings	509		475	-6.7%	609	14.5%
Closed Sales	414		455	9.9%	425	4.2%
Median Sales Price	\$363,000		\$359,990	-0.8%	\$369,664	-2.8%
Average Sales Price	\$468,058		\$459,730	-1.8%	\$471,009	-2.1%
List to Sale Price Ratio	93.0%		93.0%	0.0%	93.1%	-5.8%
Days on Market	85		85	0.0%	94	12.8%
Inventory of Homes for Sale	1869		1939	3.7%	1859	11.7%
Months Supply of Inventory	4.7		4.3	-7.7%	4.2	-3.8%

% Change in Median Price

