

Market Report | August 2025

HAYS COUNTY

Highlights:

- Median Sales Price is down 3.5% over a 12 month rolling average and down 1.0% from the same month last year.
- Inventory of Homes for Sale is up 12.4% over a 12 month rolling average and up 3.3% from the same month last year.
- Days on Market is up 13.3% over a 12 month rolling average and up 1.2% from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	-12.7%	8.7%	-3.0%
Same Month Last Year	-5.7%	-4.7%	3.3%





	August 2024		August 2025	+/-
New Listings	574	\ \	541	-5.7%
Closed Sales	485	~~~	462	-4.7%
Median Sales Price	\$366,000	~~~	\$362,500	-1.0%
Average Sales Price	\$466,937	~~~	\$480,238	2.8%
List to Sale Price Ratio	94.0%	~~	92.0%	-2.1%
Days on Market	82		83	1.2%
Inventory of Homes for Sale	1935		1998	3.3%
Months Supply of Inventory	4.9	~~~	4.3	-11.7%

12 Month Avg	+/-
612	14.9%
421	4.9%
\$369,989	-3.5%
\$471,783	-2.4%
93.1%	-5.8%
94	13.3%
1853	12.4%
4.3	-3.2%

% Change in Median Price



