



BROKERS • COLONIAL • DONAHOE

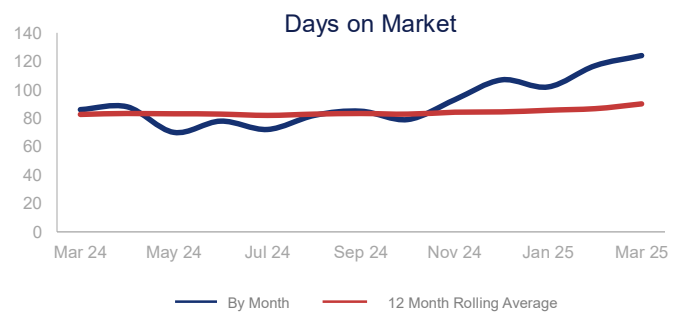
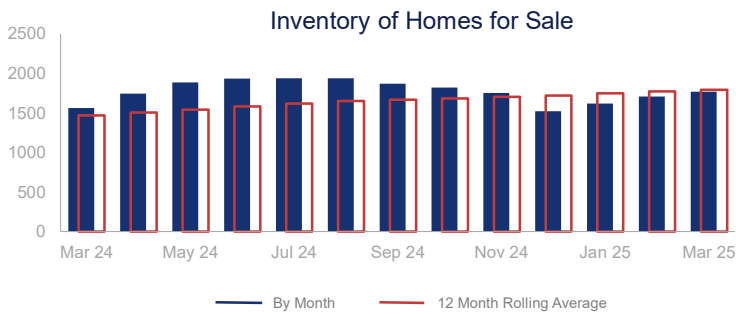
Market Report | March 2025

HAYS COUNTY

Highlights:

- Median Sales Price is down 4.9% over a 12 month rolling average but up 0.1% from the same month last year.
- Inventory of Homes for Sale is up 22.0% over a 12 month rolling average and up 13.5% from the same month last year.
- List to Sales Price Ratio is down 6.3% over a 12 month rolling average and down 3.1% from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	20.5%	45.0%	3.8%
Same Month Last Year	46.3%	2.6%	13.5%



	March 2024		March 2025	+ / -	12 Month Avg	+ / -
New Listings	482		705	46.3%	589	21.0%
Closed Sales	427		438	2.6%	420	11.3%
Median Sales Price	\$384,507		\$384,945	0.1%	\$374,692	-4.9%
Average Sales Price	\$486,968		\$495,875	1.8%	\$474,047	-2.8%
List to Sale Price Ratio	96.0%		93.0%	-3.1%	93.6%	-6.3%
Days on Market	86		124	44.2%	90	8.8%
Inventory of Homes for Sale	1559		1770	13.5%	1791	22.0%
Months Supply of Inventory	4.2		4.0	-3.6%	4.5	10.6%

% Change in Median Price

