



BROKERS • COLONIAL • DONAHOE

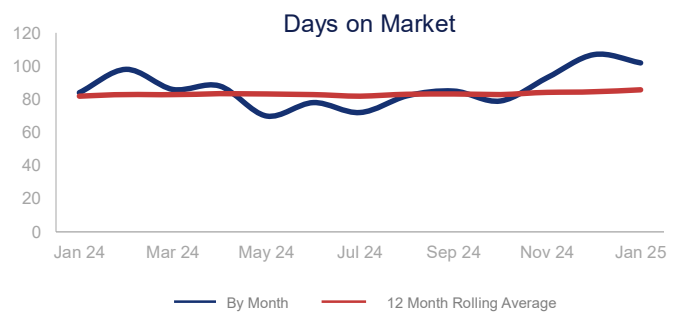
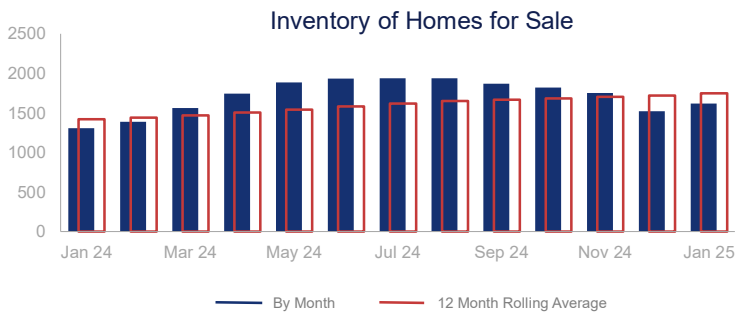
Market Report | January 2025

HAYS COUNTY

Highlights:

- Median Sales Price is down 4.9% over a 12 month rolling average and down 4.1% from the same month last year.
- Inventory of Homes for Sale is up 22.9% over a 12 month rolling average and up 23.7% from the same month last year.
- Days on Market is up 4.6% over a 12 month rolling average and up 21.4% from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	52.7%	-21.8%	6.4%
Same Month Last Year	30.7%	13.2%	23.7%



	January 2024		January 2025	+ / -	12 Month Avg	+ / -
New Listings	450		588	30.7%	567	19.0%
Closed Sales	288		326	13.2%	421	12.8%
Median Sales Price	\$373,340		\$358,000	-4.1%	\$375,968	-4.9%
Average Sales Price	\$466,539		\$427,834	-8.3%	\$475,809	-2.5%
List to Sale Price Ratio	93.0%		92.0%	-1.1%	93.9%	-7.0%
Days on Market	84		102	21.4%	86	4.6%
Inventory of Homes for Sale	1308		1618	23.7%	1746	22.9%
Months Supply of Inventory	3.5		3.9	11.4%	4.5	16.0%

% Change in Median Price

