



BROKERS • COLONIAL • DONAHOE

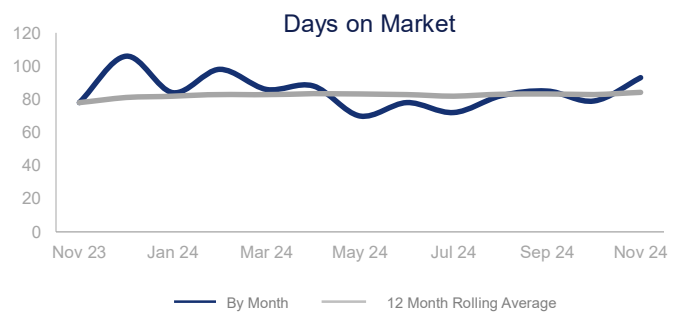
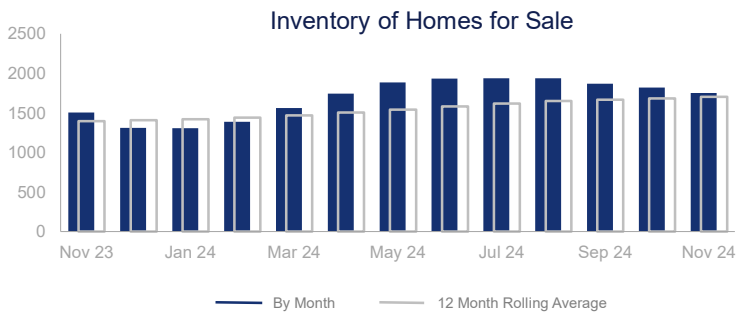
## Market Report | November 2024

### HAYS COUNTY

#### Highlights:

- Median Sales Price is down 5.6% over a 12 month rolling average and down 2.4% from the same month last year.
- Inventory of Homes for Sale is up 22.3% over a 12 month rolling average and up 16.6% from the same month last year.
- List to Sale Price Ratio is down 6.4% over a 12 month rolling average and down 1.1% from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	<b>-0.4%</b>	<b>11.2%</b>	<b>-3.7%</b>
Same Month Last Year	<b>27.6%</b>	<b>11.8%</b>	<b>16.6%</b>



	November 2023		November 2024	+ / -	12 Month Avg	+ / -
New Listings	421		<b>537</b>	27.6%	<b>550</b>	17.5%
Closed Sales	381		<b>426</b>	11.8%	<b>413</b>	11.4%
Median Sales Price	\$368,995		<b>\$360,000</b>	-2.4%	<b>\$377,661</b>	-5.6%
Average Sales Price	\$445,736		<b>\$448,840</b>	0.7%	<b>\$478,523</b>	-2.5%
List to Sale Price Ratio	93.0%		<b>92.0%</b>	-1.1%	<b>94.1%</b>	-6.4%
Days on Market	78		<b>93</b>	19.2%	<b>84</b>	7.9%
Inventory of Homes for Sale	1503		<b>1752</b>	16.6%	<b>1703</b>	22.3%
Months Supply of Inventory	4.0		<b>4.3</b>	8.2%	<b>4.4</b>	17.4%

#### % Change in Median Price

