



BROKERS • COLONIAL • DONAHOE

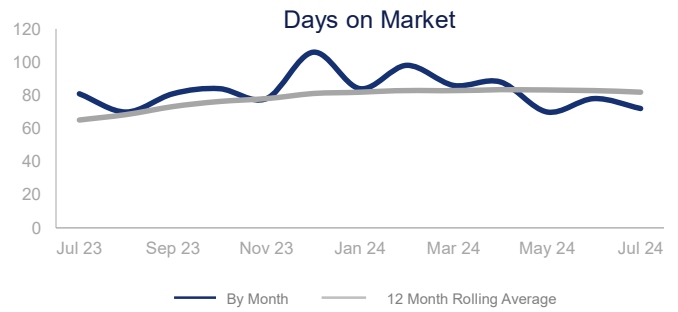
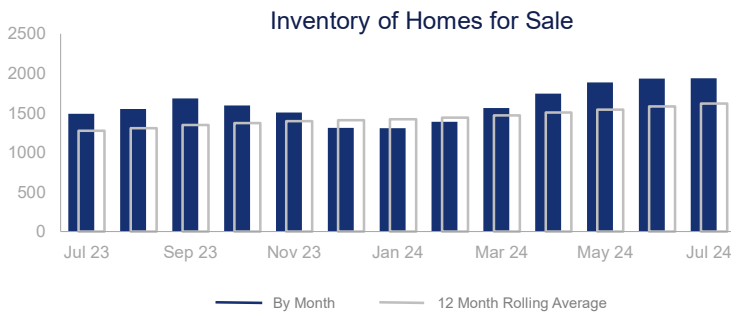
Market Report | July 2024

HAYS COUNTY

Highlights:

- Median Sales Price is down 6.3% over a 12 month rolling average and down 5.0% from the same month last year.
- Inventory of Homes for Sale is up 26.7% over a 12 month rolling average and up 30.1% from the same month last year.
- Closed Sales are up 7.8% over a 12 month rolling average and up 15.1% from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	-11.9%	2.2%	0.2%
Same Month Last Year	7.6%	15.1%	30.1%



	July 2023		July 2024	+ / -	12 Month Avg	+ / -
New Listings	510		549	7.6%	529	20.1%
Closed Sales	397		457	15.1%	396	7.8%
Median Sales Price	\$399,995		\$380,000	-5.0%	\$386,010	-6.3%
Average Sales Price	\$513,349		\$492,490	-4.1%	\$485,900	-5.4%
List to Sale Price Ratio	94.0%		96.0%	2.1%	94.4%	-5.9%
Days on Market	81		72	-11.1%	82	25.9%
Inventory of Homes for Sale	1488		1936	30.1%	1616	26.7%
Months Supply of Inventory	4.1		4.9	20.2%	4.3	26.7%

% Change in Median Price

