



BROKERS • COLONIAL • DONAHOE

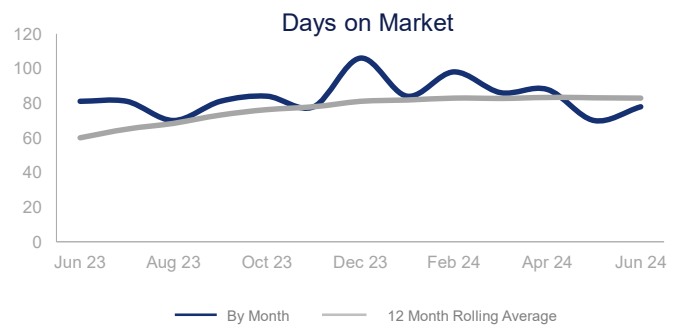
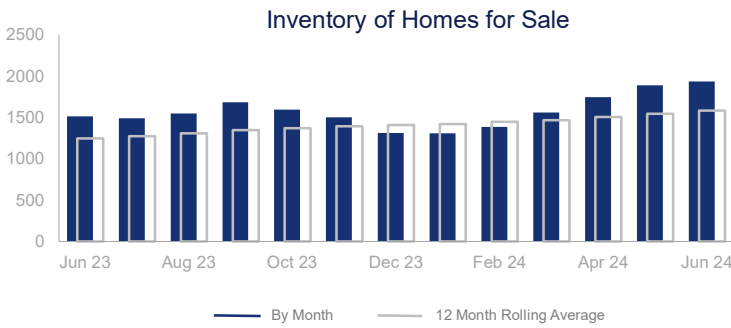
Market Report | June 2024

HAYS COUNTY

Highlights:

- Median Sales Price is down 7.0% over a 12 month rolling average and prices have continued to regress the first half of 2024.
- Inventory of Homes for Sale is up 26.7% over a 12 month rolling average and up 27.9% from the same month last year.
- Closed Sales are up 6.4% over a 12 month rolling average and up 2.8% from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	-14.9%	-15.3%	2.4%
Same Month Last Year	5.4%	2.8%	27.9%



	June 2023		June 2024	+ / -	12 Month Avg	+ / -
New Listings	591		623	5.4%	526	18.0%
Closed Sales	435		447	2.8%	391	6.4%
Median Sales Price	\$424,999		\$389,895	-8.3%	\$387,780	-7.0%
Average Sales Price	\$522,726		\$495,141	-5.3%	\$487,583	-5.8%
List to Sale Price Ratio	94.0%		95.0%	1.1%	94.2%	-5.3%
Days on Market	81		78	-3.7%	83	37.9%
Inventory of Homes for Sale	1511		1932	27.9%	1579	26.7%
Months Supply of Inventory	4.1		5.0	21.7%	4.3	28.1%

% Change in Median Price

