



BROKERS • COLONIAL • DONAHOE

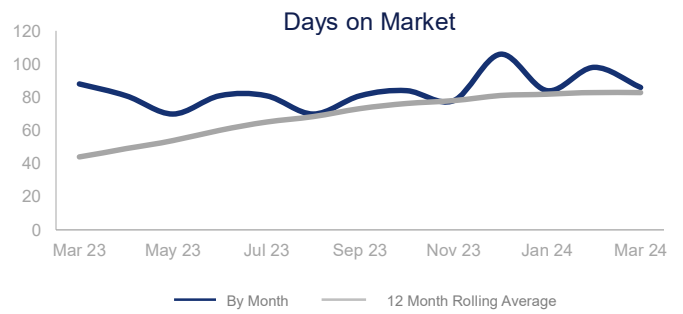
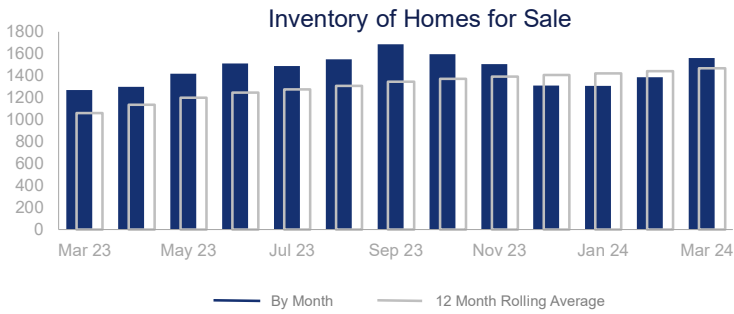
Market Report | March 2024

HAYS COUNTY

Highlights:

- Median Sales Price is down 9.1% over a 12 month rolling average and down 1.4% from the same month last year.
- Inventory of Homes for Sale is up 38.5% over a 12 month rolling average and up 22.9% from the same month last year.
- Closed Sales are up 2.7% over a 12 month rolling average and up 7.8% from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	-12.0%	32.6%	12.5%
Same Month Last Year	-13.9%	7.8%	22.9%



	March 2023		March 2024	+ / -	12 Month Avg	+ / -
New Listings	560		482	-13.9%	487	2.5%
Closed Sales	396		427	7.8%	377	2.7%
Median Sales Price	\$389,782		\$384,507	-1.4%	\$394,205	-9.1%
Average Sales Price	\$486,920		\$486,968	0.0%	\$487,453	-11.3%
List to Sale Price Ratio	91.0%		96.0%	5.5%	93.7%	-2.7%
Days on Market	88		86	-2.3%	83	88.2%
Inventory of Homes for Sale	1269		1559	22.9%	1468	38.5%
Months Supply of Inventory	3.5		4.2	18.6%	4.0	42.6%

% Change in Median Price

