



BROKERS • COLONIAL • DONAHOE

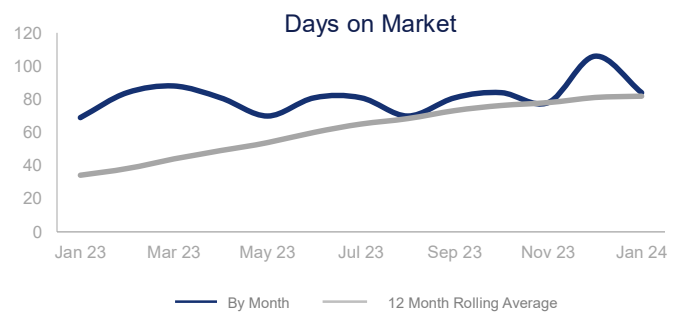
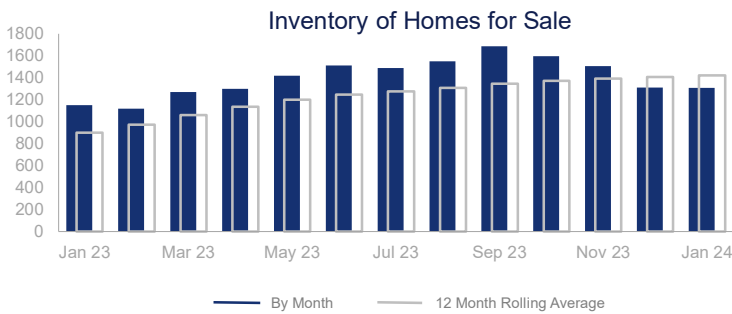
Market Report | January 2024

HAYS COUNTY

Highlights:

- Median Sales Price is down 10.9% over a 12 month rolling average and down 10.9% from the same month last year.
- Inventory of Homes for Sale is up 58.2% over a 12 month rolling average and up 13.7% from the same month last year.
- Closed Sales is up 1.9% over a 12 month average and up 16.6% from the same month last year.

| | Change in New Listings | Change in Closed Sales | Change in Inventory |
|----------------------|------------------------|------------------------|---------------------|
| Last Month | 42.9% | -20.4% | -0.2% |
| Same Month Last Year | 8.4% | 16.6% | 13.7% |



| | January 2023 | | January 2024 | + / - | 12 Month Avg | + / - |
|-----------------------------|--------------|--|--------------|--------|--------------|--------|
| New Listings | 415 | | 450 | 8.4% | 477 | 2.7% |
| Closed Sales | 247 | | 288 | 16.6% | 373 | 1.9% |
| Median Sales Price | \$418,900 | | \$373,340 | -10.9% | \$395,314 | -10.9% |
| Average Sales Price | \$496,917 | | \$466,539 | -6.1% | \$488,108 | -13.6% |
| List to Sale Price Ratio | 91.0% | | 93.0% | 2.2% | 93.0% | -0.7% |
| Days on Market | 69 | | 84 | 21.7% | 82 | 138.8% |
| Inventory of Homes for Sale | 1150 | | 1308 | 13.7% | 1421 | 58.2% |
| Months Supply of Inventory | 3.1 | | 3.5 | 12.9% | 3.9 | 62.8% |

% Change in Median Price

