



BROKERS • COLONIAL • DONAHOE

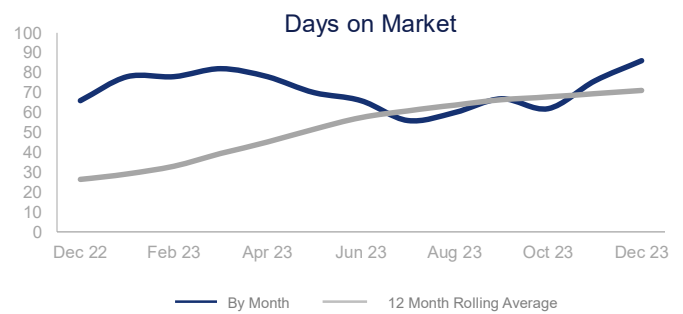
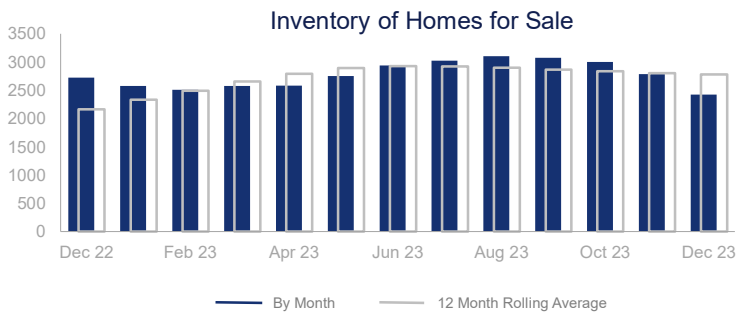
## Market Report | December 2023

### WILLIAMSON COUNTY

#### Highlights:

- Median Sales Price is down 10.1% over a 12 month average and down 3.0% from the same month last year.
- Inventory of Homes for Sale is up 28% over a 12 month average but down 10.9% from the same month last year.
- Closed Sales is down 6% over a 12 month average but up 1.8% from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	<b>-28.4%</b>	<b>27.0%</b>	<b>-12.9%</b>
Same Month Last Year	<b>-1.5%</b>	<b>1.8%</b>	<b>-10.9%</b>



	December 2022		December 2023	+ / -	12 Month Avg	+ / -
New Listings	597		<b>588</b>	-1.5%	<b>1079</b>	-16%
Closed Sales	846		<b>861</b>	1.8%	<b>847</b>	-6%
Median Sales Price	\$448,393		<b>\$435,000</b>	-3.0%	<b>\$434,409</b>	-10%
Average Sales Price	\$522,304		<b>\$482,217</b>	-7.7%	<b>\$492,370</b>	-9%
List to Sale Price Ratio	89.0%		<b>93.1%</b>	4.6%	<b>93.5%</b>	0%
Days on Market	66		<b>86</b>	30.3%	<b>71</b>	170%
Inventory of Homes for Sale	2723		<b>2426</b>	-10.9%	<b>2779</b>	28%
Months Supply of Inventory	3.2		<b>2.8</b>	-12.7%	<b>3.4</b>	33%

#### % Change in Median Price

