



BROKERS • COLONIAL • DONAHOE

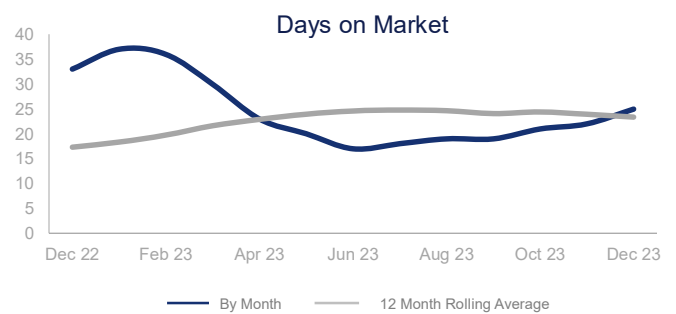
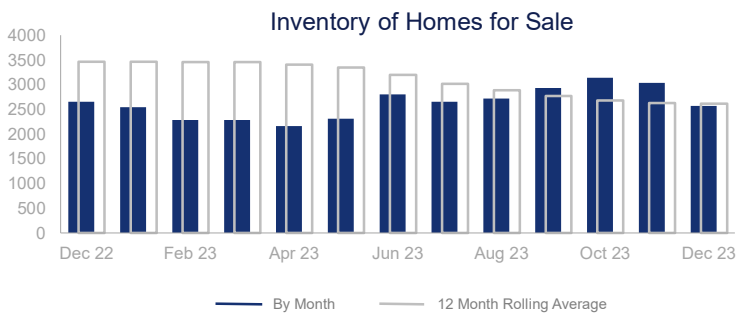
Market Report | December 2023

SAN DIEGO COUNTY

Highlights:

- Median Sales Price is up 2.5% over a 12 month average and up 10.3% from the same month last year.
- Inventory of Homes for Sale is down 24% over a 12 month average and down 3.0% from the same month last year.
- Closed Sales is down 20% over a 12 month average and down 6.9% from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	-32.4%	-6.2%	-15.3%
Same Month Last Year	9.9%	-6.9%	-3.0%



	December 2022		December 2023	+ / -	12 Month Avg	+ / -
New Listings	1149		1263	9.9%	2162	-26%
Pending Sales	1434		1319	-8.0%	1847	-21%
Closed Sales	1488		1386	-6.9%	1799	-20%
Median Sales Price	\$757,000		\$834,725	10.3%	\$843,951	3%
Average Sales Price	\$983,103		\$1,072,085	9.1%	\$1,105,166	3%
List to Sale Price Ratio	95.6%		98.6%	3.1%	99.6%	2%
Days on Market	33		25	-24.2%	23	35%
Inventory of Homes for Sale	2649		2569	-3.0%	2619	-24%
Months Supply of Inventory	1.1		1.4	27.3%	1.3	7%

% Change in Median Price

