



BROKERS • COLONIAL • DONAHOE

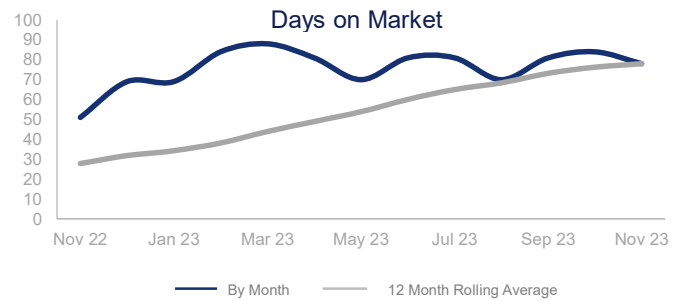
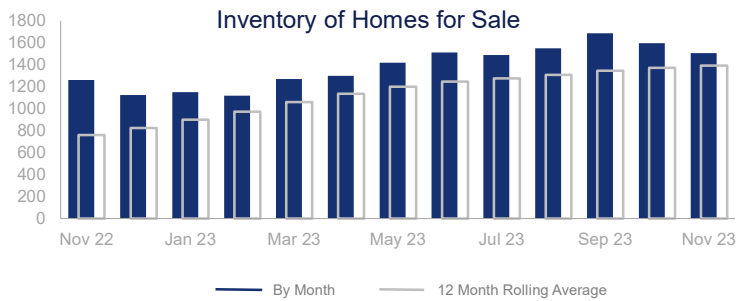
Market Report | November 2023

HAYS COUNTY

Highlights:

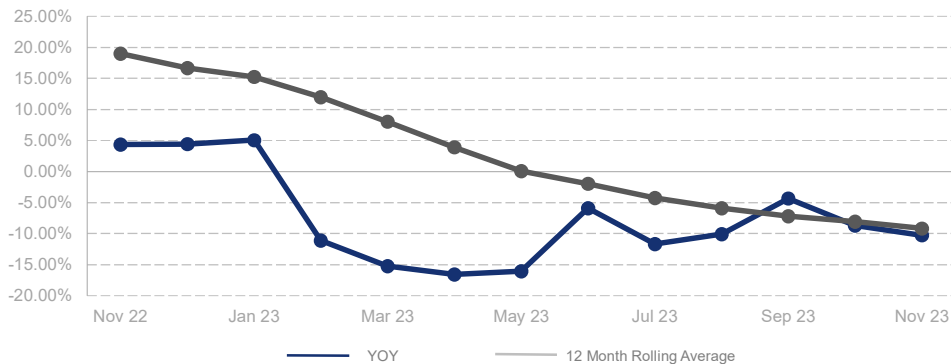
- Median Sales Price is down 9.2% over a 12 month rolling average and down 10.3% from the same month last year.
- Inventory of Homes for Sale is up 83% over a 12 month rolling average and up 19.2% from the same month last year.
- Days on Market of 78 days is up 181% over a 12 month rolling average and up 52.9% from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	-5.0%	5.8%	-5.7%
Same Month Last Year	41.8%	41.6%	19.2%



	November 2022		November 2023	+ / -	12 Month Avg	+ / -
New Listings	297		421	41.8%	468	3%
Closed Sales	269		381	41.6%	371	0%
Median Sales Price	\$411,140		\$368,995	-10.3%	\$399,930	-9%
Average Sales Price	\$515,064		\$445,736	-13.5%	\$490,934	-14%
List to Sale Price Ratio	93.0%		93.0%	0.0%	93.6%	0%
Days on Market	51		78	52.9%	78	181%
Inventory of Homes for Sale	1261		1503	19.2%	1392	83%
Months Supply of Inventory	3.4		4.0	17.6%	3.8	89%

% Change in Median Price



The source of the data for this report is the MLS, Local Association of Realtors and Construction Monitor.