



BROKERS • COLONIAL • DONAHOE

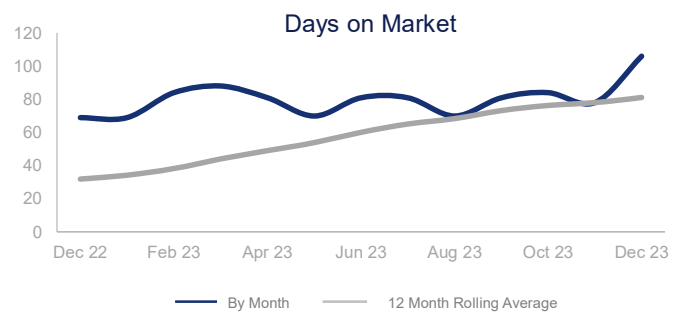
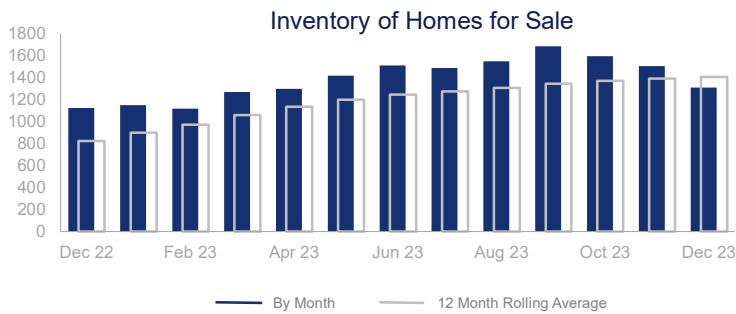
Market Report | December 2023

HAYS COUNTY

Highlights:

- Median Sales Price is down 9.9% over a 12 month average and down 5.2% from the same month last year.
- Inventory of Homes for Sale is up 71% over a 12 month average and up 16.6% from the same month last year.
- Closed Sales is even over a 12 month average but down 4.0% from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	-25.2%	-5.0%	-12.8%
Same Month Last Year	28.6%	-4.0%	16.6%



	December 2022		December 2023	+ / -	12 Month Avg	+ / -
New Listings	245		315	28.6%	474	4%
Closed Sales	377		362	-4.0%	370	0%
Median Sales Price	\$423,500		\$401,500	-5.2%	\$398,054	-10%
Average Sales Price	\$492,623		\$481,230	-2.3%	\$489,999	-14%
List to Sale Price Ratio	100.0%		92.0%	-8.0%	92.9%	0%
Days on Market	69		106	53.6%	81	155%
Inventory of Homes for Sale	1124		1311	16.6%	1408	71%
Months Supply of Inventory	3.0		3.6	20.0%	3.8	77%

% Change in Median Price

