



BROKERS • COLONIAL • DONAHOE

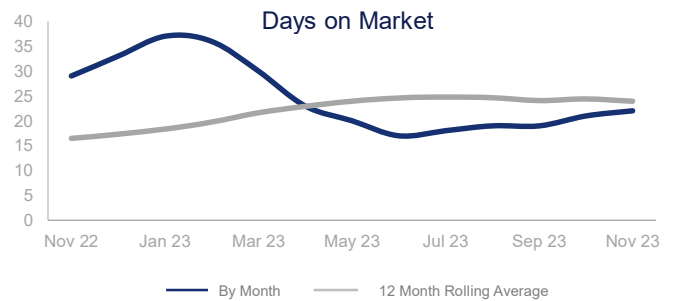
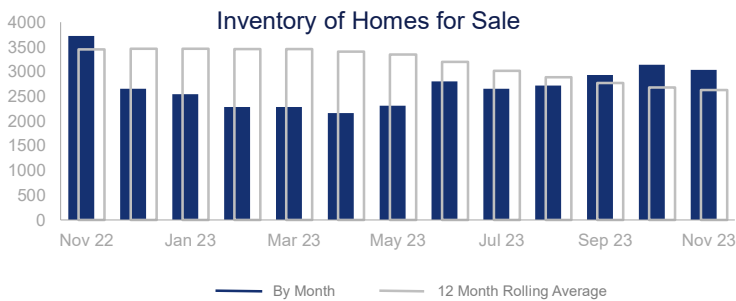
Market Report | November 2023

SAN DIEGO COUNTY

Highlights:

- Median Sales Price is up 2.2% over a 12 month rolling average and up 12.4% from the same month last year.
- Inventory of Homes for Sale declined by 18.4% from the same month last year and is down 24% over a 12 month rolling average.
- Days on Market of 22 days is up 45% over a 12 month rolling average but down 24.1% from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	-19.0%	-14.8%	-3.3%
Same Month Last Year	1.0%	-6.9%	-18.4%



	November 2022		November 2023	+ / -	12 Month Avg	+ / -
New Listings	1851		1869	1.0%	2152	-28%
Pending Sales	1531		1422	-7.1%	1857	-22%
Closed Sales	1588		1478	-6.9%	1807	-24%
Median Sales Price	\$770,000		\$865,490	12.4%	\$838,575	2%
Average Sales Price	\$987,678		\$1,136,251	15.0%	\$1,098,905	3%
List to Sale Price Ratio	96.0%		98.6%	2.7%	99.4%	2%
Days on Market	29		22	-24.1%	24	45%
Inventory of Homes for Sale	3717		3032	-18.4%	2626	-24%
Months Supply of Inventory	1.6		1.6	0.0%	1.3	8%

% Change in Median Price

