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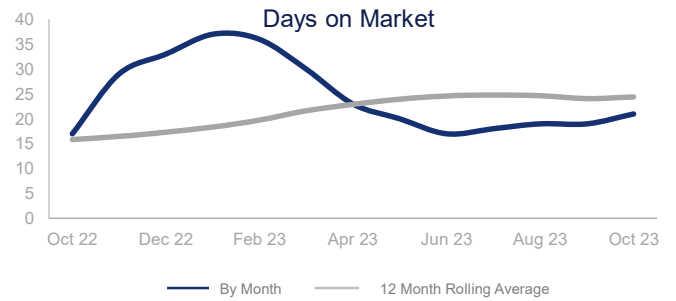
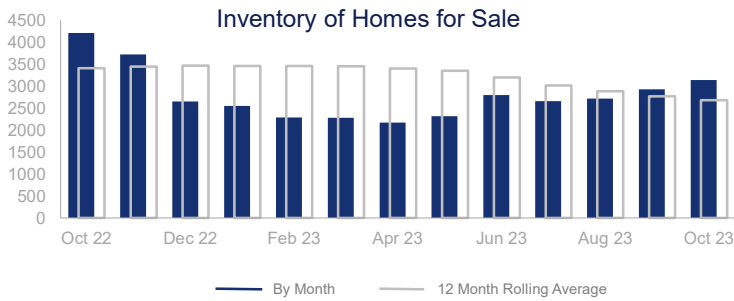
## Market Report | October 2023

### SAN DIEGO COUNTY

#### Highlights:

- Median Sales Price is up 1.7% over a 12 month rolling average and up 9.6% from the same month last year.
- Inventory of Homes for Sale rose slightly from last month but is down 21% over a 12 month average and down 25.4% from the same month last year.
- Closed Sales is down 27% over a 12 month rolling average and down 4.9% from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	<b>3.5%</b>	<b>2.0%</b>	<b>7.1%</b>
Same Month Last Year	<b>-5.3%</b>	<b>-4.9%</b>	<b>-25.4%</b>



	October 2022		October 2023	+ / -	12 Month Avg	+ / -
New Listings	2436		<b>2307</b>	-5.3%	<b>2151</b>	-30%
Pending Sales	1753		<b>1643</b>	-6.3%	<b>1866</b>	-25%
Closed Sales	1824		<b>1735</b>	-4.9%	<b>1817</b>	-27%
Median Sales Price	\$785,000		<b>\$860,000</b>	9.6%	<b>\$831,754</b>	2%
Average Sales Price	\$1,026,263		<b>\$1,122,989</b>	9.4%	<b>\$1,088,270</b>	3%
List to Sale Price Ratio	96.0%		<b>99.0%</b>	3.1%	<b>99.2%</b>	2%
Days on Market	17		<b>21</b>	23.5%	<b>24</b>	54%
Inventory of Homes for Sale	4206		<b>3137</b>	-25.4%	<b>2683</b>	-21%
Months Supply of Inventory	1.7		<b>1.7</b>	0.0%	<b>1.3</b>	12%

#### % Change in Median Price

