



BROKERS • COLONIAL • DONAHOE

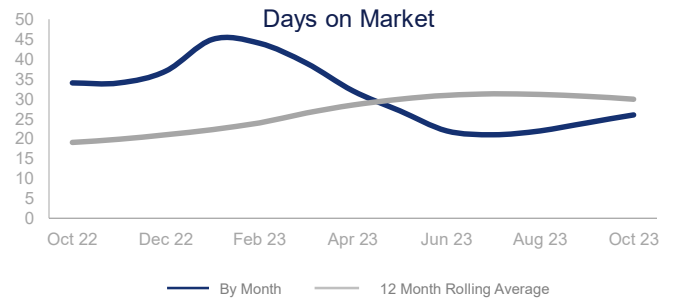
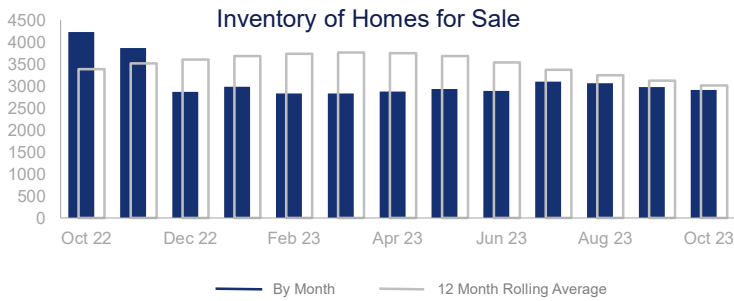
## Market Report | October 2023

### ORANGE COUNTY

#### Highlights:

- Median Sales Price is up 2.1% over a 12 month rolling average and up 14.7% from the same month last year.
- Inventory of Homes for Sale is down 11% over a 12 month average and down 31.2% from the same month last year.
- Closed Sales is down 25% over a 12 month rolling average and down 6.7% from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	-1.7%	-1.8%	-2.2%
Same Month Last Year	-0.8%	-6.7%	-31.2%



	October 2022		October 2023	+ / -	12 Month Avg	+ / -
New Listings	1717		1704	-0.8%	1685	-28%
Pending Sales	886		1185	33.7%	1132	-27%
Closed Sales	1667		1556	-6.7%	1582	-25%
Median Sales Price	\$950,000		\$1,090,000	14.7%	\$1,030,478	2%
Average Sales Price	\$1,256,166		\$1,403,765	11.7%	\$1,354,505	1%
List to Sale Price Ratio	96.0%		99.3%	3.4%	98.8%	2%
Days on Market	34		26	-23.5%	30	57%
Inventory of Homes for Sale	4227		2910	-31.2%	3011	-11%
Months Supply of Inventory	2.1		1.9	-9.5%	1.8	23%

#### % Change in Median Price

