



BROKERS • COLONIAL • DONAHOE

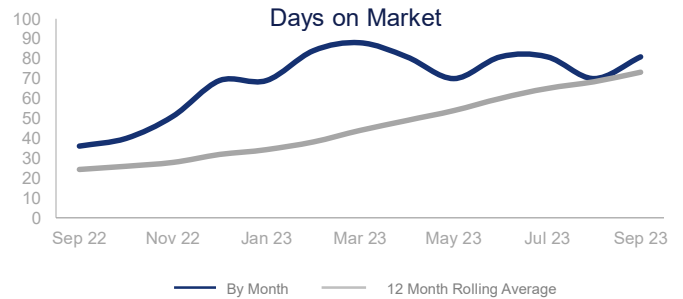
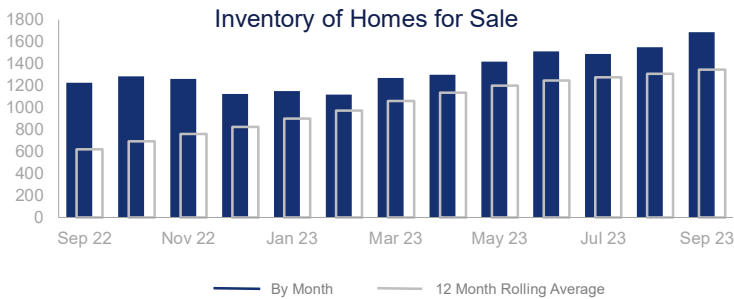
## Market Report | September 2023

### HAYS COUNTY

#### Highlights:

- Median Sales Price is down 7.2% over a 12 month rolling average and down 4.3% from the same month last year.
- Inventory of Homes for Sale continues to steadily rise and is up 117% over a 12 month rolling average and up 37.6% from the same month last year.
- Closed Sales is down 6% over a 12 month rolling average and down 30.4% from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	-2.5%	-18.2%	8.7%
Same Month Last Year	16.2%	-30.4%	37.6%



	September 2022		September 2023	+ / -	12 Month Avg	+ / -
New Listings	444		516	16.2%	451	-3%
Closed Sales	490		341	-30.4%	356	-6%
Median Sales Price	\$418,128		\$400,000	-4.3%	\$406,251	-7%
Average Sales Price	\$560,590		\$497,599	-11.2%	\$501,521	-12%
Days on Market	36		81	125.0%	73	201%
Inventory of Homes for Sale	1225		1685	37.6%	1346	117%
Months Supply of Inventory	3.2		4.7	46.9%	3.6	126%

