



BROKERS • COLONIAL • DONAHOE

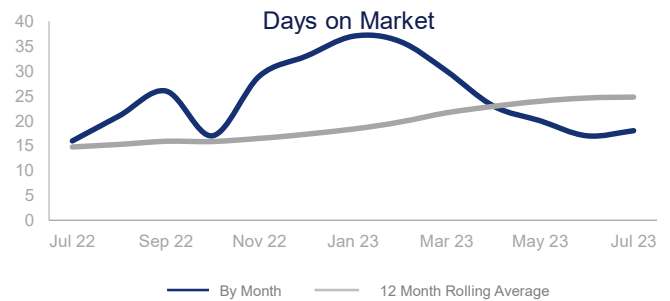
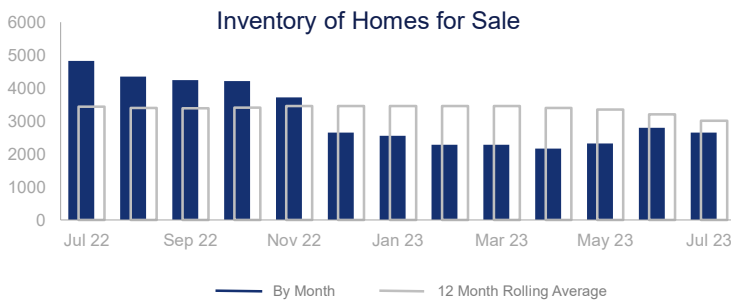
Market Report | July 2023

SAN DIEGO COUNTY

Highlights:

- Median Sales Price is up 1.6% over a 12 month average and up 4.2% from the same month last year.
- Inventory of Homes for Sale is down 12% over a 12 month average and down 45.0% from the same month last year.
- New Listings are down 32% over a 12 month average and down 31.7% from the same month last year.

	Change in New Listings	Change in Closed Sales	Change in Inventory
Last Month	-11.7%	-3.1%	-5.2%
Same Month Last Year	-31.7%	-1.4%	-45.0%



	July 2022		July 2023	+ / -	12 Month Avg	+ / -
New Listings	3479		2375	-31.7%	2239	-32%
Pending Sales	2241		2094	-6.6%	1953	-31%
Closed Sales	2027		1999	-1.4%	1870	-34%
Median Sales Price	\$835,000		\$870,000	4.2%	\$813,493	2%
Average Sales Price	\$1,060,021		\$1,117,426	5.4%	\$1,055,884	1%
List to Sale Price Ratio	99.0%		101.0%	2.0%	98.5%	3%
Days on Market	16		18	12.5%	25	68%
Inventory of Homes for Sale	4822		2652	-45.0%	3017	-12%
Months Supply of Inventory	1.7		1.4	-17.6%	1.3	22%

% Change in Median Price

