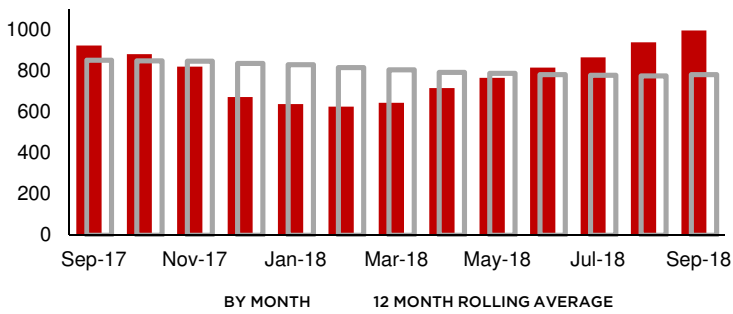


HIGHLIGHTS:

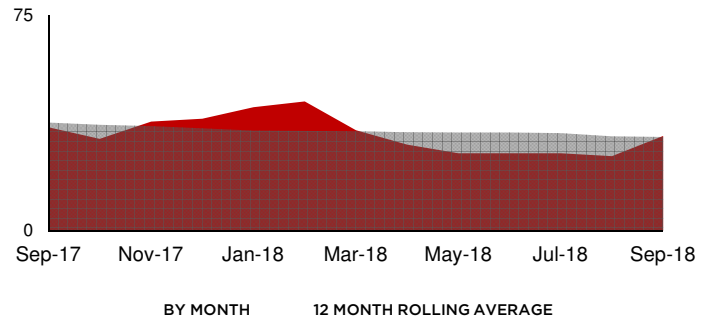
- Median Sales Price increased to \$238,000, a 16.1% increase.
- Closed Sales fell to 340, a 17.9% decline over previous September.
- Inventory of homes for sale rose to 996, a 7.8% increase over previous September.

Year-Over-Year		
13.8%	-17.9%	7.8%
Change in New Listings	Change in Closed Sales	Change in Inventory

INVENTORY OF HOMES FOR SALE



DAYS ON MARKET



12 MONTH COMPARISON

12 MONTH AVG

	September 2017	September 2018	+ / -	Last 12 Months	+ / -
New Listings	455	518	13.8%	472	4%
Pending Sales	399	371	-7.0%	385	1%
Closed Sales	414	340	-17.9%	385	3%
Median Sales Price	\$205,000	\$238,000	16.1%	\$224,570	9%
Average Sales Price	\$231,466	\$263,669	13.9%	\$252,272	9%
List to Sale Price Ratio	97.4%	98.7%	1.3%	98.3%	-1.9%
Days on Market	36	33	-8.3%	33	-13%
Inventory of Homes for Sale	924	996	7.8%	782	-8%
Months Supply of Inventory	2.2	2.9	31.3%	2.1	-13%
Building Permits	34	62	82.4%	64	7%

% CHANGE IN MEDIAN PRICE

BY MONTH 12 MONTH ROLLING AVERAGE

