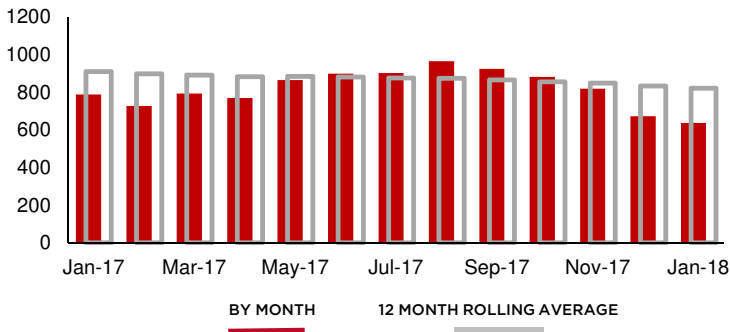


HIGHLIGHTS:

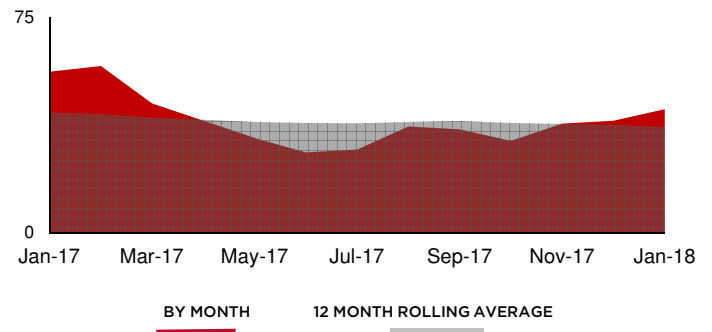
- Median Sales Price grew to \$209,900, a 13.5% over previous January.
- Closed Sales improved to 281 transactions, a 13.5% increase over January 2018.
- New Listings grew by 93 units over previous January to 393, a

Year-Over-Year		
31.0%	13.8%	-19.1%
Change in New Listings	Change in Closed Sales	Change in Inventory

INVENTORY OF HOMES FOR SALE



DAYS ON MARKET



12 MONTH COMPARISON

12 MONTH AVG

	January 2017	BY MONTH	January 2018	12 MONTH ROLLING AVERAGE	+ / -	Last 12 Months	BY MONTH	+ / -	12 MONTH ROLLING AVERAGE
New Listings	300		393		31.0%	464		0%	
Pending Sales	276		350		26.8%	394		1%	
Closed Sales	247		281		13.8%	380		2%	
Median Sales Price	\$185,000		\$209,900		13.5%	\$208,819		12%	
Average Sales Price	\$211,553		\$245,079		15.8%	\$235,642		11%	
List to Sale Price Ratio	96.1%		96.3%		0.2%	97.8%		-2.3%	
Days on Market	56		43		-23.2%	37		-12%	
Inventory of Homes for Sale	789		638		-19.1%	822		-10%	
Months Supply of Inventory	3.2		2.3		-28.9%	2.2		-14%	
Building Permits	155		58		-62.6%	48		-21%	

% CHANGE IN MEDIAN PRICE

BY MONTH 12 MONTH ROLLING AVERAGE

