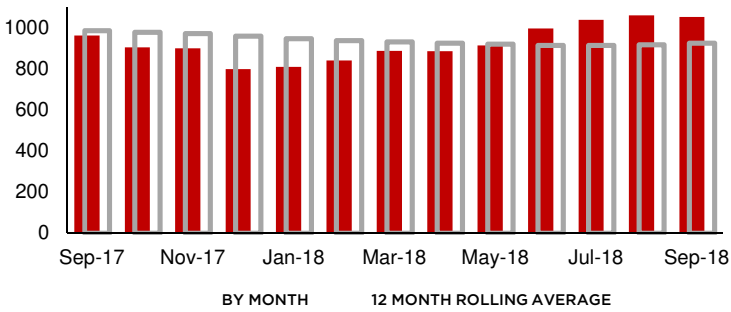


HIGHLIGHTS:

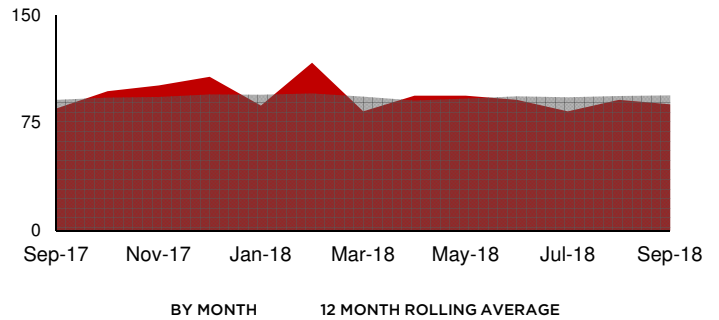
- Median Sales Price declined to \$670,000, a 6.4% decrease.
- Closed Sales decreased to 117, a 24.0% decline.
- Inventory of homes rose to 1052, a 9.2% increase over previous September.

Year-Over-Year		
24.6%	-24.0%	9.2%
Change in New Listings	Change in Closed Sales	Change in Inventory

INVENTORY OF HOMES FOR SALE



DAYS ON MARKET



12 MONTH COMPARISON

12 MONTH AVG

	September 2017	September 2018	+ / -	Last 12 Months	+ / -
New Listings	171	213	24.6%	199	-2%
Pending Sales	158	150	-5.1%	131	-9%
Closed Sales	154	117	-24.0%	125	-7%
Median Sales Price	\$716,000	\$670,000	-6.4%	\$787,698	9%
Average Sales Price	\$1,021,784	\$1,074,605	5.2%	\$1,237,738	7%
List to Sale Price Ratio	95.5%	93.9%	-1.7%	94.9%	-5.3%
Days on Market	85	88	3.5%	94	3%
Inventory of Homes for Sale	963	1052	9.2%	924	-6%
Months Supply of Inventory	6.3	9.0	43.8%	7.6	1%
Building Permits	12	4	-66.7%	10	-20%

% CHANGE IN MEDIAN PRICE

BY MONTH | 12 MONTH ROLLING AVERAGE

