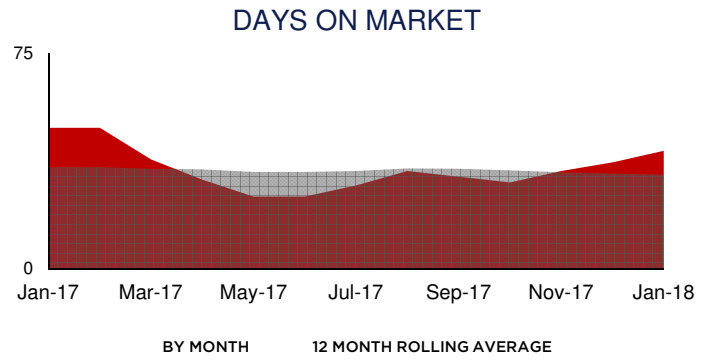
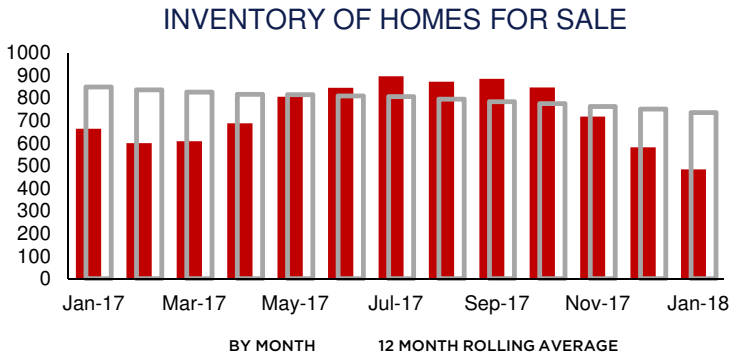


HIGHLIGHTS:

- Median Sales Price increased 6.8% over previous January to \$275,000.
- Inventory continues to decline, falling 27% from January 2017 to 485 units.

Year-Over-Year		
2.3%	7.9%	-27.0%
Change in New Listings	Change in Closed Sales	Change in Inventory



12 MONTH COMPARISON

12 MONTH AVG

	January 2017	January 2018	+ / -	Last 12 Months	+ / -
New Listings	353	361	2.3%	511	-4%
Closed Sales	266	287	7.9%	434	2%
Median Sales Price	\$257,500	\$275,000	6.8%	\$273,299	8%
Average Sales Price	\$282,798	\$309,323	9.4%	\$298,061	7%
List to Sale Price Ratio	96.6%	97.2%	0.6%	98.0%	-2.2%
Days on Market	49	41	-16.3%	33	-7%
Inventory of Homes for Sale	664	485	-27.0%	736	-13%
Months Supply of Inventory	2.5	1.7	-32.3%	1.7	-18%
Building Permits	77	82	6.5%	90	-4%

% CHANGE IN MEDIAN PRICE

BY MONTH 12 MONTH ROLLING AVERAGE

