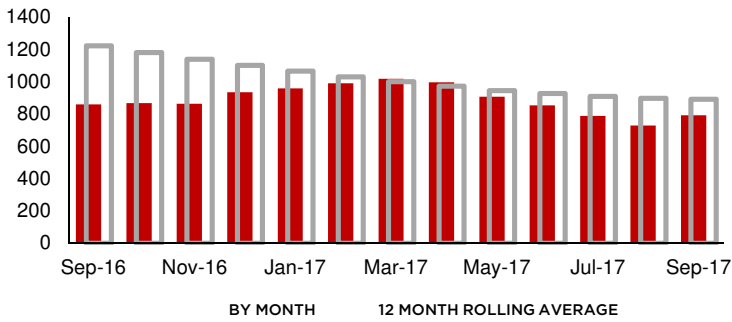


HIGHLIGHTS:

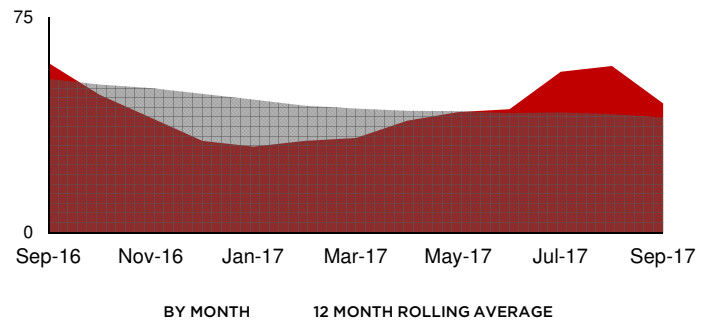
- Closed Sales improved to 414 transactions, a 5.9% increase over previous September.
- Median Sales Price grew to \$205,000, an 8% increase.
- Inventory fell 9.2% to 924 units.

Year-Over-Year		
-7.3%	5.9%	-9.2%
Change in New Listings	Change in Closed Sales	Change in Inventory

INVENTORY OF HOMES FOR SALE



DAYS ON MARKET



12 MONTH COMPARISON

12 MONTH AVG

	September 2016	September 2017	+ / -	Last 12 Months	+ / -
New Listings	491	455	-7.3%	443	-6%
Pending Sales	379	399	5.3%	373	-6%
Closed Sales	391	414	5.9%	364	-1%
Median Sales Price	\$189,900	\$205,000	8.0%	\$202,211	11%
Average Sales Price	\$218,581	\$231,466	5.9%	\$228,658	9%
List to Sale Price Ratio	97.7%	97.4%	-0.3%	97.9%	-2.5%
Days on Market	33	36	9.1%	39	-10%
Inventory of Homes for Sale	1018	924	-9.2%	866	-13%
Months Supply of Inventory	2.6	2.2	-14.3%	2.5	-15%
Building Permits	35	34	-2.9%	58	31%

% CHANGE IN MEDIAN PRICE

BY MONTH 12 MONTH ROLLING AVERAGE

