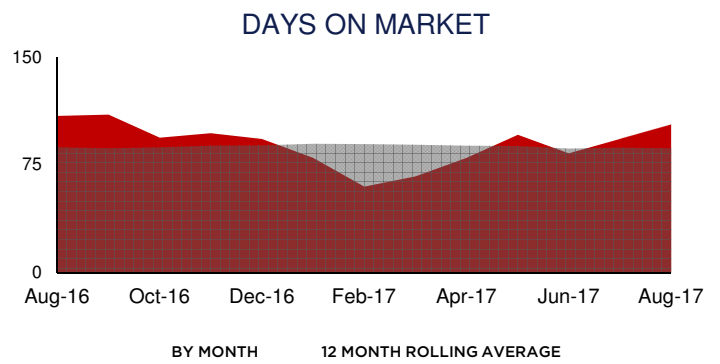
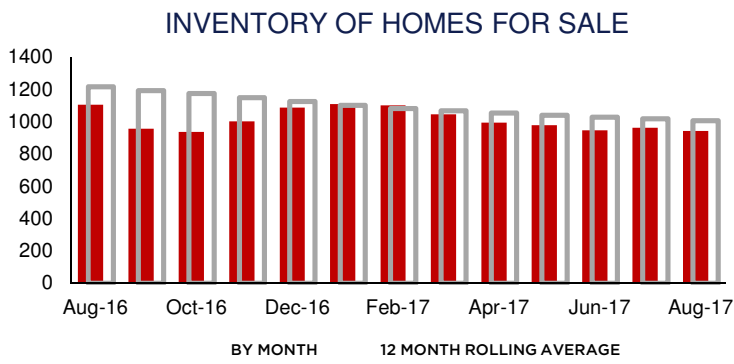


HIGHLIGHTS:

- Median Sales Price increased 27.4% to \$732,500.
- Average DOM fell 36.7% from previous August to 82 days.
- New Listings decreased 17.8% to 213 units.

| Year-Over-Year | | |
|------------------------|------------------------|---------------------|
| -17.8% | 1.9% | -6.3% |
| Change in New Listings | Change in Closed Sales | Change in Inventory |



12 MONTH COMPARISON

12 MONTH AVG

| | August 2016 | | August 2017 | + / - | Last 12 Months | + / - |
|-----------------------------|-------------|--|--------------------|--------|--------------------|-------|
| New Listings | 259 | | 213 | -17.8% | 206 | -7% |
| Pending Sales | 194 | | 160 | -17.5% | 144 | 4% |
| Closed Sales | 154 | | 157 | 1.9% | 132 | 0% |
| Median Sales Price | \$575,000 | | \$732,500 | 27.4% | \$721,654 | 9% |
| Average Sales Price | \$1,031,350 | | \$1,170,740 | 13.5% | \$1,149,939 | 11% |
| List to Sale Price Ratio | 94.4% | | 93.9% | -0.5% | 94.6% | -5.6% |
| Days on Market | 60 | | 82 | 36.7% | 90 | 0% |
| Inventory of Homes for Sale | 1101 | | 1032 | -6.3% | 992 | -8% |
| Months Supply of Inventory | 7.1 | | 6.6 | -8.1% | 7.6 | -12% |
| Building Permits | 15 | | 8 | -46.7% | 12 | -6% |

% CHANGE IN MEDIAN PRICE

