

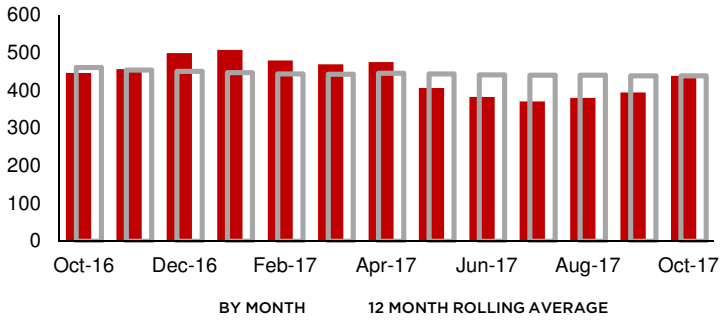
HIGHLIGHTS:

- New Listing increased to 108, a 42.1% increase over previous October.
- Median Sales Price increased 11.4% to \$195,000.
- Building Permits increased 25% from previous October.

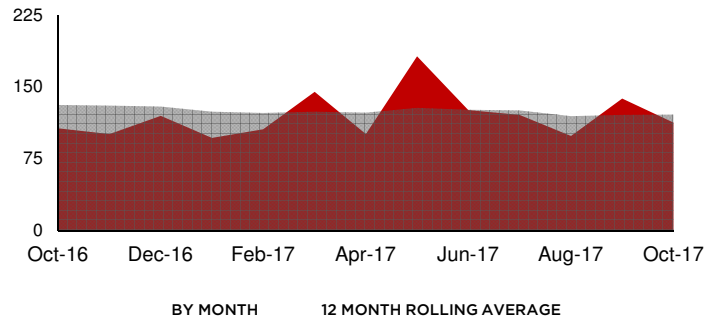
Year-Over-Year

42.1%	24.4%	-11.6%
Change in New Listings	Change in Closed Sales	Change in Inventory

INVENTORY OF HOMES FOR SALE



DAYS ON MARKET



12 MONTH COMPARISON

12 MONTH AVG

	October 2016	October 2017	+ / -	Last 12 Months	+ / -
New Listings	76	108	42.1%	119	9%
Pending Sales	90	100	11.1%	98	13%
Closed Sales	82	102	24.4%	85	11%
Median Sales Price	\$175,000	\$195,000	11.4%	\$186,190	14%
Average Sales Price	\$190,684	\$205,691	7.9%	\$203,545	14%
List to Sale Price Ratio	95.9%	96.9%	1.0%	96.0%	-4.5%
Days on Market	101	129	27.7%	119	-3%
Inventory of Homes for Sale	476	421	-11.6%	434	-3%
Months Supply of Inventory	5.8	4.1	-28.9%	5.4	-13%
Building Permits	16	20	25.0%	22	9%

% CHANGE IN MEDIAN PRICE

BY MONTH 12 MONTH ROLLING AVERAGE

