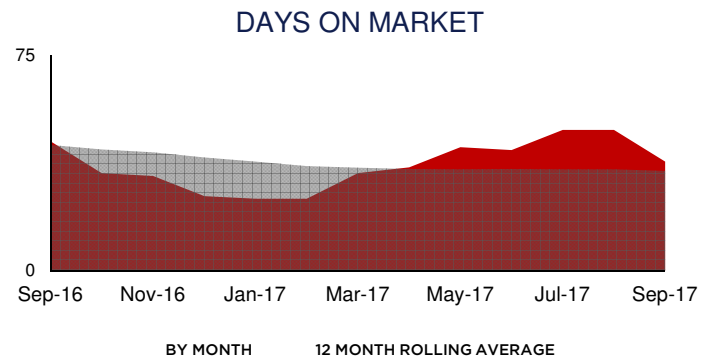
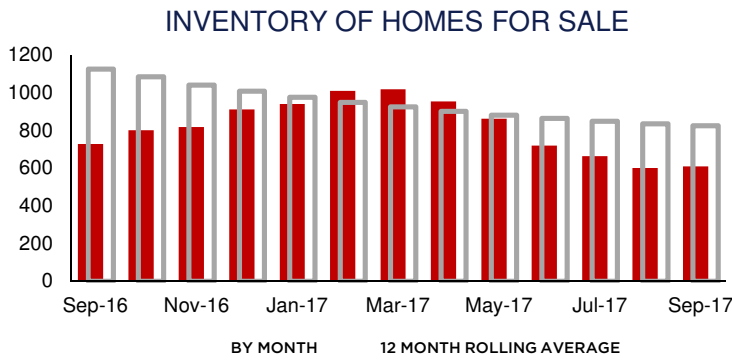


## HIGHLIGHTS:

- Median Sales Price grew to \$275,000, a 4.8% increase over previous September.
- Closed Sales hit 514 units, a 7.1% increase.
- Months Supply of Inventory fell 19% to 1.7 months.

Year-Over-Year		
<b>-4.2%</b>	<b>7.1%</b>	<b>-13.2%</b>
Change in New Listings	Change in Closed Sales	Change in Inventory



## 12 MONTH COMPARISON

## 12 MONTH AVG

	September 2016	September 2017	+ / -	Last 12 Months	+ / -
New Listings	578	<b>554</b>	-4.2%	<b>500</b>	-9%
Pending Sales	445	<b>443</b>	-0.4%	<b>428</b>	-6%
Closed Sales	480	<b>514</b>	7.1%	<b>423</b>	0%
Median Sales Price	\$262,500	<b>\$275,000</b>	4.8%	<b>\$268,854</b>	9%
Average Sales Price	\$287,320	<b>\$304,222</b>	5.9%	<b>\$295,210</b>	9%
List to Sale Price Ratio	97.8%	<b>97.5%</b>	-0.3%	<b>98.0%</b>	-2.3%
Days on Market	34	<b>32</b>	-5.9%	<b>35</b>	-3%
Inventory of Homes for Sale	1020	<b>885</b>	-13.2%	<b>784</b>	-15%
Months Supply of Inventory	2.1	<b>1.7</b>	-19.0%	<b>1.9</b>	-16%
Building Permits	80	<b>84</b>	5.0%	<b>90</b>	-5%

## % CHANGE IN MEDIAN PRICE

BY MONTH      12 MONTH ROLLING AVERAGE

